

About YBridge



Yash Baheti - Founder

I founded YBridge Capital to acquire one established business and lead it myself. I'm looking for an owner who is ready for a transition and wants someone who will be involved in the day-to-day work.

My background is in construction operations, finance, and technology consulting. I started in the field at Turner Construction and later led financial planning and risk management across more than 200 projects. I earned my MBA at Chicago Booth in 2025.

My focus is simple: honor what you have built, take care of your people, and grow the business for decades.

What We're Looking For

Business: Founder-led or family-owned B2B services.

Earnings: \$500K - \$2M in annual EBITDA or owner earnings.

Revenue: \$1M - \$12M annually.

Location: Midwest, Mid-Atlantic, or Southeast, Eastcoast, Northeast. Will relocate to be hands on operator.

Customer base: Repeat customers, scheduled service, or an installed base that needs ongoing support.

Operations: An experienced team, with day-to-day management in place or room to build it.

Capital & Process

- › **Funding:** Personal equity and access to family-backed private capital. No SBA financing.
- › **Structure:** Majority or full ownership, with seller financing or retained equity where it makes sense.
- › **Process:** An early discussion on fit and value, followed by an offer and focused diligence. Proof of funds available.
- › **Transition:** Agree on your role and timing before closing, whether you want to step back or remain involved.

Areas of Focus

Route Based Businesses • Electrical testing • Fire and life safety • HVACR service • Water and filtration • Lighting and controls • Industrial inspection • Pest and hygiene • Select facility services

Why Partner with YBridge Capital

- › **Your people keep their jobs.** I am acquiring one business to lead hands-on alongside your team, not to cut headcount or outsource operations.
- › **Your customers keep their relationships.** Continuity of service and trust is how I protect the value you have built.
- › **You choose the transition timeline.** Whether you want a clean exit or a multi-year advisory role, we structure around your goals.
- › **Built to hold, not to flip.** This is a permanent acquisition. I am building for the next decade and beyond, not positioning for a resale.

My Background



Yash Baheti – Founder

I grew up in Moline, Illinois, in a family of entrepreneurs. My uncle founded YASH Technologies and seeing him build a business shaped my interest in ownership. My own career began on construction sites, where I learned how much depends on the people doing the work and the decisions made each day.

MBA: Finance & Entrepreneurship, UChicago Booth School of Business

MS and BS: Civil Engineering, University of Illinois Urbana-Champaign

Support Behind Me

I have an experienced advisor network I can draw on for accounting, legal, diligence, and operating questions. I will be responsible for leading the business, with people I can turn to when specialist experience is needed.

I also have access to our family-owned IT consulting business, [YASH Technologies](#). I can leverage its resources for back-office support, including finance, HR/payroll, IT, and digitization initiatives.

I would use that support where it helps the team, after understanding the existing systems and what is worth improving.

How I would Approach the Transition

- › My first priority would be learning from you and your team: how customers are served, where the business makes money, and which responsibilities depend on you. From there, we can agree on a handoff that gives employees and customers continuity and lets you move into the next chapter on clear terms.

What You Can Expect From Me

- › **Direct access.** You'll work with me throughout the process, and I'll lead the business after closing.
- › **Confidentiality.** Your information is protected and will not contact employees or customers.
- › **Respect your time.** Organized requests for your advisors so you can focus on running the business.
- › **Clear communication.** You'll know where I stand, what I need to understand, and what comes next.

Experience I Bring

- › **Turner Construction:**
- › Started as an engineer coordinating trades, procurement, and estimating. Later led a finance team responsible for planning, forecasting, and project risk across 200+ projects, including the roughly \$700M Obama Presidential Center.
- › That work gave me a practical grounding in job costing, cash flow, field operations, and managing problems before they become expensive.
- › **Procore Technologies:**
- › As a Senior Strategic Product Consultant, worked with contractors to improve how they used financial and operational software. The goal was to make everyday work easier and give managers better information.
- › **Investing and Development:**
- › Worked with Farpoint Development and a private equity holding company on underwriting and business evaluation. Those experiences inform how I assess a company and plan for ownership.