

At YBridge Capital, we are focused on acquiring & operating one exceptional business. Backed by committed investors, we are prepared to acquire a company with up to \$10 million in enterprise value, bringing hands on leadership, operational expertise, and a long-term approach to growth. We seek to partner with a seller who values continuity, culture, and care.



Yash Baheti - Founder

Background in real estate development, construction management, and SaaS consulting - paired with an MBA from the University of Chicago Booth School of Business

Managed \$700M+ in project financials, led diverse teams of 8+, and built investment theses across infrastructure, compliance services, and logistics

Deep respect for legacy & people, committed to building on what founders have created with care, clarity, and long-term mindset

## What We're Looking For

Industry Focus	Business services, industrial services, testing & inspection, compliance driven services, B2B niche services
Revenue	\$3M - \$15M+ Annually
EBITDA	\$500K - \$3M (Stable recurring cash flows preferred)
Location	U.S.A preference for Midwest to East Coast
Customer	Sticky/recurring customer relationships
Ownership Situation	Founder owned or family-owned businesses seeking succession or exit
Company Traits	Stable history, low capex, limited cyclicity, & strong employee culture
Deal Structure	Majority control or 100% buyout, with flexible transition timelines based on seller goals

## Why Partner with YBridge Capital

**Thoughtful, not transactional:** We take the time to understand each business, its people, and its founder's goals - avoiding cookie cutter processes or one size fits all playbooks

**Built for smooth transitions:** We bring structure, empathy, and flexibility to succession - ensuring sellers, employees, and customers feel supported every step of the way

**Long-term mindset, not short-term flip:** We aim to operate and grow the business for the next decade and beyond - not package it for a quick exit.