

# **Fact Sheet**

Continuing Legacies, Building Futures

#### **About**

At YBridge Capital, we're focused on acquiring and operating one exceptional business. Backed by committed entrepreneurial investors, we're ready to acquire a company up to \$10M in enterprise value, bringing hands-on leadership, operational expertise, and a thoughtful, long-term approach to growth. We partner with owners who want their legacy honored and their people treated with fairness and respect.

Structure

#### **Examples of Areas of Interest**

### **Industrial Support Services**

Equipment Rental & Site Services Portable Storage & Modular Solutions Specialized 3PL: Industrial/Manufacturing

# **Facility Services**

Fire & Life Safety (FLS) **HVACR Services** Electrical / Lighting / Controls



Yash Baheti - Founder

Grew up in a family of business owners, inspired by my uncle who built Yash Technologies from the ground up. From an early age. I saw what it means to build with resilience, integrity, and care for people and legacy.

My background spans real estate development, construction management, and SaaS consulting, with an MBA from Chicago Booth. I've worked across multimillion dollar projects, helping teams solve tough operational challenges and create lasting value.

My mission is simple: to acquire one great business, honor what's been built, & lead it with clarity, respect, & long-term commitment.

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B2B services in industrial, infrastr	ucti	

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/	Industry Focus	B2B services in industrial, infrastructure, or facility sectors focused on compliance, safety, and essential operations
	Revenue	\$2M - \$12M+ Annually
	EBITDA	\$500K - \$2M (Stable recurring cash flows preferred)
	Location	U.S.A preference for Midwest to East Coast
	Customer	Sticky/recurring customer relationships
	Ownership Situation	Founder owned or family-owned businesses seeking succession or exit
	Company Traits	Stable history, low capex, limited cyclicality, & strong employee culture
	Deal	Majority control or 100% buyout, with

# Why Partner with YBridge Capital

flexible transition timelines based on seller

We earn trust by doing, not promising: Backed by a team that's built and run businesses, we bring real-world operator experience to protect and grow what founders have created.

A successor who leads with care and clarity: We roll up our sleeves, work alongside teams, and guide transitions thoughtfully so owners, employees, and customers feel supported every step of the way.

In it for the next chapter, not the next deal: Our focus is long-term growth - building on your legacy for the next decade and beyond, not chasing a quick flip or exit.

goals

