

## About



Yash Baheti - Founder

I started my career in the field at Turner Construction, a \$15B national general contractor, managing projects from the ground up: coordinating trades on site, handling procurement and estimating, and solving problems alongside the crews doing the work. Over eight years, I grew into leading financial strategy and risk management across 200+ infrastructure projects, including the \$700M Obama Presidential Center. With an MBA from UChicago Booth and engineering degrees from the University of Illinois, I am now looking for one business to lead and grow for the long term.

**My focus is simple:** honor what you have built, take care of your people, and grow the business for decades.

## What We're Looking For

**Industry Focus:** B2B services in industrial, infrastructure, or facility sectors focused on compliance, safety, and essential operations

**Revenue:** \$2M - \$12M+ annually

**EBITDA:** \$400K - \$2M (stable, recurring cash flows preferred)

**Location:** U.S. with preference for Midwest to East Coast

**Customers:** Sticky, recurring customer relationships

**Ownership:** Founder-owned or family-owned businesses seeking succession or exit

**Company Traits:** Stable history, low capex, limited cyclicity, strong employee culture

**Deal Structure:** Majority control or 100% buyout, with flexible transition timelines

## Capital & Process

- › Committed equity and private capital from entrepreneurial investors.
- › No SBA financing. No bank committee approvals.
- › LOI to close in 60-90 days with straightforward diligence.
- › Flexible structures including seller notes and earnouts aligned with your goals.
- › Transition timelines built around your needs, not ours.

## Areas of Focus

- › Electrical / Lighting / Controls
- › Fire & Life Safety (FLS)
- › HVACR Services
- › Facility Maintenance & Services
- › Industrial Support Services

## Why Partner with YBridge Capital

- › **Your people keep their jobs.** I am acquiring one business to lead hands-on alongside your team, not to cut headcount or outsource operations.
- › **Your customers keep their relationships.** Continuity of service and trust is how I protect the value you have built.
- › **You choose the transition timeline.** Whether you want a clean exit or a multi-year advisory role, we structure around your goals.
- › **Built to hold, not to flip.** This is a permanent acquisition. I am building for the next decade and beyond, not positioning for a resale.

## Bio



Yash Baheti - Founder

I grew up in a family of entrepreneurs, inspired by my uncle who founded Yash Technologies, a \$500M global IT services business. From an early age, I understood what it means to build with resilience, integrity, and genuine care for people. My professional career in construction management, real estate development, and enterprise technology consulting has been defined by a focus on operational excellence, financial discipline, and leading teams through complex problems. I am now channeling this experience into the acquisition and hands-on leadership of a single, founder-led business.

## Education

### MBA, Finance & Entrepreneurship

University of Chicago Booth School of Business

### M.S. & B.S. Civil Engineering

University of Illinois Urbana-Champaign

## My Commitment

My mission is to acquire one great business, honor what has been built, and lead it with clarity, respect, and a long-term commitment to growth. I believe real value is created not in a spreadsheet, but by rolling up your sleeves and working alongside a dedicated team to solve real-world problems. The families and employees who built these businesses deserve an owner who shows up every day.

## Beyond the Resume

- › Black belt in Okinawan Karate
- › Active in tennis, pickleball, golf, and skiing
- › Mentoring underserved students on Chicago's south side

## Why I'm Ready to Lead Your Business

- › **Construction & Operations:** Six years as Financial Manager at Turner Construction (\$15B GC). Led a 7-person team overseeing P&L strategy for 200+ infrastructure projects. Directed financial modeling for the \$700M Obama Presidential Center joint venture. I understand construction, job costing, project risk, and how to manage field teams.
- › **Financial Discipline:** Managed an \$800M book of business. Built a forecast model that identified a \$2.4M earnings gap and recovered over \$1M. Increased project cash flow by \$450K by restructuring billing and payables. Generated an additional \$1.7M in annual earnings for the business unit through strategic planning.
- › **Technology & Process Improvement:** As Senior Consultant at Procore Technologies, helped enterprise contractors improve workflows and adopt financial tools, driving measurable gains in operational efficiency. Post-acquisition, I deploy technology to increase transparency, retention, and pricing power.
- › **Diligence & Deal Execution:** Built investment playbooks at a private equity holding company. Underwrote \$300M+ in deals at a real estate development firm. I have hands-on experience evaluating businesses, structuring acquisitions, and managing complex transactions.